

Services Overview





COVID-19 IMPACT UPDATE

As part of the critical aviation infrastructure Hodge Flight Services is maintaining limited operations during the COVID 19 Virus restriction period. We are exercising extra care to comply with Social Distancing best practices and minimize risk to our customers and colleagues.

REALIZE THE DREAM OF FLIGHT & FLY MORE

We offer a unique approach to aircraft rental, flight training support and other services tailored to your needs and schedule.

We operate from the Concord Jet Center, at Buchanan Field, centrally located in the San Francisco, Bay Area. Make an appointment to tour our facility, see our well maintained and equipped Cessna 172 airplanes, and discuss how we can assist you.

- Aircraft Rental
- Flight Simulator Rental
- Pilot Training Support
- Services for CFIs Aircraft Owner Assistance

925-627-8255 • 500 Sally Ride Dr., Suite 518, Concord, CA 94520 • www.hodgeflightservices.com

Greetings!

We are **Honge Flight Services** providers of aircraft rental and other support services to student pilots, pilots, independent flight instructors, aircraft owners and aviation enthusiasts.

<u>Our Mission:</u> Help You Realize The Dream Of Flight & Fly More!

The following is an overview of our services, aircraft and operation. We are located at **Buchanan Field (KCCR)**, in the **Concord Jet Center**, **500 Sally Ride Dr., Suite 518, Concord CA. 94520.**

You can contact us at **925-627-8255**, or via email at <u>hodgeflightservices@comcast.net</u> to discuss how we can help you with your aviation interests. Also, visit our website at <u>hodgeflightservices.com</u>, and/or check out the following YouTube video link to learn more about our services. <u>https://www.youtube.com/watch?time_continue=5&v=iHJtl0Dzp8Q</u>



Regards,

DeWitt Hodge Owner, Operator Hodge Flight Services, LLC

Hodge Flight Services

Aircraft Rental:

Whether you are a new student pilot just starting your flight training, interested in pursuing additional pilot ratings, or want to make your next cross country flight an enjoyable experience, we offer two well maintained and well equipped Cessna 172s.

In addition to the standard features expected in an IFR equipped aircraft our respective Cessnas include:



1998 Cessna 172R (Cruiser)

- JPI EDM-900 engine data management system,
- Garmin GTN 750 GPS with Nav/Com radio
- Garmin G5 Attitude Indicator w/secondary flight instrument data display
- Bendix /King KX 155 Nav/Com radio
- Automated Dependent Surveillance Broadcast (ADS-B)
 In and Out including traffic alerts, and enroute weather information,
- Garmin Angle of Attack (AOA) Indicator great for preventing inadvertent stalls,
- Satellite monitored 406 MHz Emergency Locator Transmitter (ELT)



1981 Cessna 172P (T-Bird)

- Garmin GNS 530 GPS with Nav/Com radio
- Bendix/King KX155 Nav/Com radio
- ADS-B In & Out with Blue Tooth communications
- Lift Management Angle of Attack (AOA) Indicator
- Satellite monitored 406 MHz Emergency Locator Transmitter (ELT)







Aircraft Features:

| Rental Aircraft Features | N54048 – T-Bird | N9520D - Cruiser | | | |
|------------------------------------|----------------------|---------------------------------------|--|--|--|
| Features | | | | | |
| Engine | Lycoming 160HP | Lycoming 180HP (de-rated to 160HP) | | | |
| Instrument Panel | Day/Night/IFR | Day/Night/IFR | | | |
| Useful Fuel Capacity | 40gal. | 53gal. | | | |
| Useful Load | 899lbs. | 857lbs. | | | |
| Maximum Cruise Speed | 127kts. | 129kts. | | | |
| ADS-B Capability | IN/OUT | IN/OUT | | | |
| GPS | Garmin GNS 530 WAAS | Garmin GTN 750 WAAS | | | |
| CDI 1 | Garmin GI 106 | Garmin GI 106 | | | |
| CDI 2 | Bendix King KI 206A | Bendix King KI 206A | | | |
| NAV/COM Radio 1 | Garmin 530 | Garmin 750 | | | |
| NAV/COM Radio 2 | Bendix/King KX 155-A | Bendix/King KX 155-A | | | |
| Autopilot (Single Axis – Heading) | None | Bendix/King KAP 140 | | | |
| Transponder | Lynx NGT-9000 | Garmin 327 | | | |
| Distance Measuring Equipment (DME) | Bendix/King KN 64 | None | | | |



| Rental Aircraft Features | N54048 – T-Bird | N9520D - Cruiser | | |
|--|-----------------|------------------|--|--|
| Situational Awareness & Other Enhancements | | | | |
| Garmin G5 AI w/Secondary Flt. Data Display | NO | YES | | |
| 406Mhz ELT Satellite Based Monitoring | YES | YES | | |
| Angle of Attack (AOA) Indicator | YES | YES | | |
| Air Traffic Alerts and Display | YES | YES | | |
| En-route Weather Display | YES | YES | | |
| Storm Scope | NO | YES | | |
| LED Landing & Taxi Lights | YES | YES | | |
| Fire Extinguisher | YES | YES | | |
| Digital Clock | YES | YES | | |
| Rosen Sun Visors | YES | YES | | |
| Instrument Panel Dual USB Power Outlets | YES | YES | | |
| Ground Service Plug Receptacle | YES | YES | | |
| Other Available Amenities At No Charge | | | | |
| iPad Mini with ForeFlight Electronic Flight Bag Applications | | | | |
| Loaner Headsets | | | | |
| Go-Pro Camera | | | | |



Aircraft Rental Requirements:

The terms and conditions for renting a **Hodge Flight Services**, **LLC** aircraft are as follows: *Please note: Requirements are subject to change.*



Pilots

- Copy of current drivers license or passport
- Signed Aircraft Rental Agreement
- Proof of current Non-Aircraft Owner Renters Insurance
- Flight Circle customer account
- Current credit card on file in customer Flight Circle account
- Copy of current pilot & medical certificates
- Current instrument rating if flying IFR/IMC
- Aircraft orientation/check ride completed with a
 Hodge Flight Services, LLC approved CFI
- Flight instruction with a *Hodge Flight Services, LLC* approved CFI
- Proof of log-book entry/sign-off prior to solo flight
- Copy of Student pilot and medical certificates prior to solo flight



Aircraft Rental Insurance:

Aircraft renters are financially responsible for aircraft damage and loss of use up to **\$10,000**, as well as all property damage, and bodily injury due to pilot error and/or negligence.

To minimize direct financial liability aircraft renters are required to obtain and maintain aircraft rental insurance with at least the minimum coverage noted on the next page. This aircraft renters insurance requirement applies to licensed and student pilots, as well as flight instructors.

Proof of current insurance coverage must be on file with **Hodge Flight Services, LLC** prior to scheduling flights.

A list of recommended aircraft insurance brokers is available. However, you are free to obtain coverage with any insurance carrier you choose.



Minimum Non-Aircraft Owner Rental Insurance Coverage:

Aircraft Rental Insurance Minimum Requirements & Information to be Provided

Copy of policy non-owner aircraft liability insurance binder or summary that includes the following:

| Insurance Carrier | Name of insurance policy carrier |
|--|---|
| Policy Number | Policy number assigned by insurance carrier for coverage provided |
| Policy Effective Date & Period | Policy must be in effect for the period covering aircraft usage. For student pilots it is recommended coverage period should be at least 6 months |
| Minimum Liability Coverage | \$250,000 for each occurrence of bodily injury and/or property damage, and \$25,000 sub-limit for each passenger |
| <u>Minimum</u> Aircraft Physical Damage | \$10,000 |
| Loss of Aircraft Use | \$10,000 |
| | |



Suggested Non Aircraft Owner Rental Insurance Carriers:



<u>www.aviation-marine.com</u> Select "Renter's Insurance" tab



www.avemco.com Under Products tab, select "Renter"



www.ap-aerospace.com

Select "Aviation Insurance" tab



Aircraft Rental Process:

Authorization to schedule and rent aircraft is granted once:

- An aircraft rental agreement is completed and signed
- Proof of non-aircraft owner insurance, and other specified customer documents have been received,
- An aircraft check-out flight has been successfully completed, and
- A Flight Circle user account, with a credit card on file, is created



There is no charge for the **Flight Circle** user account, and we will take the appropriate steps to get you setup. You can sign up for a Flight Circle user account by using the following link: <u>flightcircle.com/v1</u>

Aircraft Rental Payments:

- Unless otherwise arranged in advance, all aircraft rental payments are due at the end of the scheduled rental period.
- The preferred method of payment is by credit card using Flight Circle's secure payment system. No credit card information other than the card's last 4 digits and expiration date are stored once entered into the Flight Circle system.
- Alternatively, arrangements can be made to establish a credit account. However, credit accounts will require a credit/debit card, or cash balance on file.

Hodge Flight Services

Flight Simulator Rental:

Hodge Flight Services is delighted to offer the Redbird TD2 flight simulator for rental to customers. This is an ideal platform for enhancing piloting skills, advancing aircraft equipment knowledge, increasing situational awareness, and practice decision making in response to unexpected flight conditions. It meets FAA Basic Aviation Training Device (BATD) requirements allowing you to log hours towards private pilot and instrument rating training.

Training opportunities include, but are not limited to:

- Practicing flight maneuvers and adverse condition recovery
- Practicing VFR & IFR VOR/GPS navigation and airport approaches
- Detecting and responding to instrument and system faults
- Practicing flight emergency procedures
- Detecting and responding to en-route weather changes
- Airspace and airport familiarization
- X-country route previewing
- Mountain flying familiarization
- Night flying familiarization
- Complex / high performance aircraft familiarization



Features Include:

- Realistic aircraft flight controls, and instrument knobs and switches.
- Avionic stack including functional Garmin GNS 530W GPS, and Bendix/King KAP 140 auto-pilot with heading and altitude hold.
- Complex & high performance aircraft capabilities.
- Stand-alone instructor station for monitoring and changing flight conditions.
- Flight data collection for post flight review.

Used in conjunction with structured flight training scenarios, this platform offers a very cost effective and efficient way to increase the proficiency, confidence and safety of both student and experienced pilots.

Contact Hodge Flight Services to learn more.



Flight Simulator Rental Requirements

The terms and conditions for renting the *Hodge Flight Services, LLC* flight simulator are as follows:

Please note: Requirements are subject to change.





- Signed Customer Use Agreement
- Flight Circle User Account with credit card on file
- Redbird User Account and Pilot Key
- Completion of system familiarization session



Flight Simulator Rental Process:

Authorization to schedule and rent flight simulator is granted once:

- A customer use agreement is completed and signed,
- A Redbird user account and user Pilot Key is created
- A Flight Circle user account, with a credit card on file, is created



There is no charge for creating the **Flight Circle** or **Redbird** user accounts, as well as the Redbird user Pilot Key.

- To create a Flight Circle user account use the following link <u>flightcircle.com/v1</u>
- To create a Redbird user account and Pilot Key use the following link
 <u>account.redbirdflight.com</u>

Flight Simulator Rental Payments:

- Unless otherwise arranged in advance, all flight simulator rental payments are due at the end of the scheduled rental period.
- The preferred method of payment is by credit card using Flight Circle's secure payment system. No credit card information other than the card's last 4 digits and expiration date are stored once entered into the Flight Circle system.
- Alternatively, arrangements can be made to establish a credit account. However, credit accounts will require a credit/debit card, or cash balance on file.



Customer Rental Rates & Fees:



Program Benefits:

Standard Rental Program

The standard rental rates offered are very competitive compared to other Bay Area providers.

| Standard Rental Rates | N9520D | N54048 | Flt. Sim |
|--|-------------------|--------|----------|
| HOBBS Hourly Rental Rate | \$158 | \$149 | \$50 |
| Overnight Fee | \$275 p | N/A | |
| Fuel Surcharge Fee (when fuel cost exceed \$4.99 p/gal) | \$3.10 per flight | | N/A |

VIP Rental Program

- The VIP rental rates are below other Bay Area providers.
- Additional discounts provided for primary and advanced flight training, as well as bi-annual flight reviews.
- Fees are reduced or waived
- Prices are frozen until 9/30/20.

| VIP Rental Rates | N9520D | N54048 | Flt. Sim | |
|--|---|--------|----------|--|
| HOBBS Hourly Rental Rate | \$150 | \$144 | \$45 | |
| Flight Training Rental Rate | \$145 | \$139 | • | |
| Overnight Fee | \$175 per night (for first 2 nights, standard rate after) | | N/A | |
| Fuel Surcharge Fee (when fuel cost exceed \$4.99 p/gal) | Waived | | N/A | |
| Monthly Program Fee | \$24 | | | |



Customer Lounge:

We provide our customers a comfortable place to plan their next flight, meet with their flight instructor, or enjoy a refreshing beverage with family and/or friends after a fun day of flying.

Amenities Include:

- Flight Planning Counter for flight planning
- **Ops Desk** for completing aircraft log book entries and checking the weather
- Group Tables & Seating where you can relax, and meet with others
- WiFi and Printer Access for use with your personal smart devices
- Internet Access via two workstations
- Refreshments including coffee, bottled water and soda
- Convenient Parking
- Access to Clean Restrooms





Pilot Training Support:



Whether you are thinking about learning to fly, an experienced pilot, an aviation enthusiast, or have been away from flying for a while *Hodge Flight Services* can help you achieve your pilot training objectives.

We will rent you well equipped and maintained airplanes, as well as a FAA certified flight simulator at very competitive rates, and put you in touch with independent certified flight instructors (CFIs) who can offer pilot training tailored to your needs.

If you prefer, you can also use your own favorite CFI. Just make arrangements with us in advance and you are good to go.

Buchanan Field is an excellent environment for basic and advanced pilot training. We are located a short distance to many other airports, and enjoyable destinations that make flying fun.

Contact us to learn more about pilot training assistance and flight instructor availability.



Flight Training Room:

In addition to providing our customers aircraft, a flight simulator, and great amenities to make your visits enjoyable, **Hodge Flight Services** offers a dedicated flight training room.

Available on a first come first serve reservation bases the flight training room is available to CFIs and their clients for flight instruction sessions.

The room is outfitted with all you'll need, including various aeronautical wall maps, workstation for internet access and wireless printer.

Contact us to learn more about reserving use of the flight training room.





Services for CFI's: Independent Certified Flight Instructors ... We have what you need!

As an independent Certified Flight Instructor (CFI) you face a number of business challenges, among them:

- Marketing your services,
- Finding customers,
- Having access to safe and well equipped aircraft, and
- A nice place to meet with students

You may also be interested in teaming up with other CFIs to build flight time while assisting with pilot training.

Or, you might like to explore providing other types of pilot training beyond teach students how to fly. We provide the facility, a flight simulator and aircraft. We'll also help organize and promote your training program(s). You develop and deliver the training content and the hands-on instruction. And ... you'll have access to all these resources at special rates.





Why share your income with a FBO or Flight School? Keep the money you earn.

<u>Contact us</u> to learn more about using our facility and aircraft, and how we can assist you.



CFI Special Rental Rates :



Program Benefits:

| Standard Rate Program | N9520D | N54048 | Flt. Sim | Trng. Room |
|---|-------------------|--------|----------|-------------------------------|
| HOBBS Hourly Rental Rate | \$158 | \$149 | \$45 | |
| Overnight Fee | \$275 per night | | N/A | \$15 per each 2 hour block |
| Fuel Surcharge Fee (when fuel cost exceed \$4.99 p/gal) | \$3.10 per flight | | N/A | scheduled |

Standard Rental Program

- The standard rental rates offered are very competitive compared to other Bay Area providers.
- Dedicated training room access

| VIP Rate Program | N9520D | N54048 | Flt. Sim | Trng. Room |
|---|---|--------|----------|-------------------------------|
| HOBBS Hourly Rental Rate | \$150 | \$144 | <i></i> | |
| Flight Training Rental Rate | \$145 | \$139 | \$40 | No charged for the first 2 |
| Overnight Fee | \$175 per night (for first 2 nights, standard rate after) | | N/A | hours scheduled per day |
| Fuel Surcharge Fee (when fuel cost exceed \$4.99 p/gal) | Waived | | N/A | per day |
| Monthly Program Fee | \$24 | | | |

VIP Rental Program

- The VIP rental rates are below other Bay Area providers.
- Additional discounts provided for primary and advanced flight training, as well as bi-annual flight reviews.
- Dedicated training room use at no additional charge for the first 2 hours per day.
- Fees are reduced or waived
- Prices are frozen until 9/30/20.



Aircraft Ownership Assistance:



Learn about buying airplanes



Control the cost of airplane ownership



We can assist you with airplane maintenance & Compliance Having access to an airplane offers many advantages. Among them is the freedom to fly to where you want, when you want and getting there much quicker then driving.

However you may feel ...

- It's too expensive or difficult to justify,
- It's too daunting to find the right airplane and determine the right ownership arrangement, or
- You lack the know-how to properly maintain an airplane

These are legitimate concerns to which there are solutions.

If you would like to learn more about airplane ownership, or are already an owner and would like help with reducing your airplane's operating expenses and overhead give us a call to arrange an appointment.